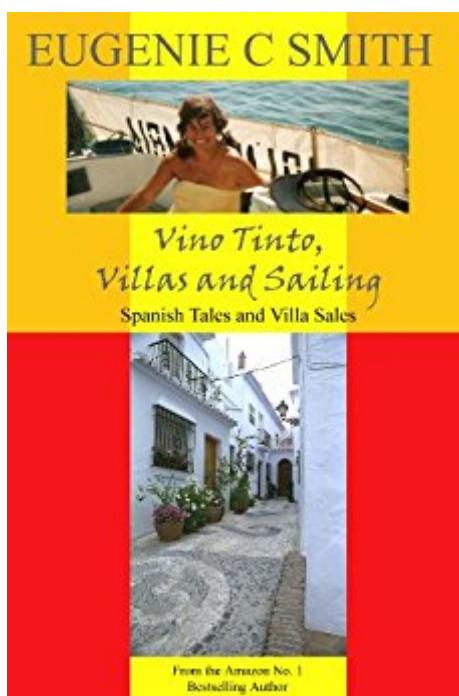


The book was found

Vino Tinto, Villas And Sailing: Spanish Tales And Villa Sales (France, Spain, And Barbados Travel Trilogy By Eugenie C Smith Book 2)



Synopsis

Vino Tinto, Villas and Sailing is the continued account of Eugenie and Brianâ™s lighthearted adventures afloat along the coast of Spain. During their travels, Eugenie reflects on a career in the overseas property industry of the 1980â™s and 1990â™s - the business that made these nautical adventures possible. Starting out in Florida, the entry into this market is short lived and she sets out to find new contacts in the fledgling industry. Soon, she takes up the challenge to market property in and around the town of Nerja in the beautiful Costa Tropical area of Spain. During the early formation of the company, Brian and Eugenie combine sailing in the Mediterranean with showing villas to clients in the beautiful countryside. Soon, however, the demands of the competitive Spanish property market take over Eugenieâ™s life; with Brian working full time as an engineer, she struggles to keep pace. Eugenie deals with a diverse and often bizarre clientele whom she accompanies to Spain on trips to inspect villas. Alcoholics, spinsters, misers, and time-wasters all demand her attention in the heat of the sultry Spanish summers. Eventually, it becomes too much - Brian quits his job and joins Eugenie to do battle in the sun. There are many fond tales, and affable people too, in these cheery recollections. A treasure for lovers of travel and Spanish life, Vino Tinto, Villas and Sailing is a delightful glimpse of the early days of Spainâ™s property boom, uncovering the AndalucÃ- an magic that motivated so many people to seek a new life abroad.

Book Information

File Size: 1183 KB

Print Length: 158 pages

Page Numbers Source ISBN: 1489565574

Simultaneous Device Usage: Unlimited

Publication Date: November 12, 2013

Sold by:Â Digital Services LLC

Language: English

ASIN: B00D09DC1W

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #1,423,612 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #48 in Books > Travel > Caribbean > Barbados & Trinidad and Tobago #678 in Kindle Store > Kindle eBooks > Nonfiction > Travel > Europe > Spain & Portugal #1786 in Books > Travel > Europe > Spain > General

Customer Reviews

Most of this book was covered in the book Vin Rouge, Fiestas & A small Boat

Vino Tinto Villas and Sailing is a delightful book that is well written. It has really helpful information about the difficulties and fun of selling real estate in international markets, and it gives a lot of insight into the people who buy and sell. It is a book that anyone could enjoy, and is educational about starting out on ones own. She depicts her characters with warm humor, and gives so much interesting information about the history and architecture that she encounters. Sally Sternung

An enjoyable read. I fine Eugenie's conversational writing style easy to read, and enjoyed the story-line that continues with her adventures chronicled in Vin Rouge, Fiestas, and a Small Boat.

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